

ANNUAL MEETING OF
BOARD OF TRADEREPORTS OF PRESIDENT AND
SECRETARY READ.

An Extended Resume of the City's Industrial Growth During the Year 1899—J. A. Lansing Elected President and Other Officers Chosen for Coming Year—Committee Appointed to Attend Water Meeting Tonight—Proposed License Tax Ordinance Discussed.

Many matters, including the proposed license tax ordinance, were considered at the annual meeting of the Scranton board of trade last evening in the assembly rooms in the board of trade building. Officers for the coming year were elected, there being no contests for any of the offices.

There were about forty-five members present when President Luther Keller called the meeting to order and proceeded with the reading of a brief report which follows:

Gentlemen: As I will be called upon to vacate this chair to my worthy successor, Mr. Lansing, I feel that I ought to say just a word before laying down the important duties devolving upon the president of this organization.

That you have honored me by electing me as your president for two successive terms, is appreciated in the highest degree, and your hearty co-operation in the work of the board during that time, will always be a most pleasant remembrance.

The success of the work of the board has always depended largely upon its secretary. Our present secretary, Mr. Atherton, is the right man in the right place, always at his post of duty. I do not think during my term of office, that he has ever failed to do his duty, without first having permission of the president of the board or of the chairman of the manufacturers' committee—always on the alert to advance the interests of the city. The board is to be congratulated on having so efficient and faithful an officer.

For my experiences as presiding officer, I feel the importance of the work more than ever, especially along the lines of diversified industries. The future of our city will depend largely upon the variety of its manufacturing enterprises, and I cannot too highly commend it to the business men of the city—especially to those who are not identified with the board, by holding a membership in it. To all such I extend a hearty and cordial invitation to become members. The cost is trifling when the results are taken into consideration, as a review of the work of the board for the past thirty years will show.

I have read the report of the secretary, which is to follow, and I have nothing to add to it. I believe you will feel as I do, after hearing it, that it covers the work of the board during the past year in an able and intelligent manner. I might emphasize, however, the importance of the water question and the second-class city matter, to your careful consideration, feeling that they are questions of the utmost importance to the city of Scranton.

Respectfully for my successor a full measure of your confidence and assistance I beg to remain.

Your obedient servant,
Luther Keller.

After the reading of the president's report, Secretary Atherton presented the annual resume of industrial affairs in this city during the past year. The secretary's report in full is as follows:

SECRETARY'S REPORT.

Scranton, Pa., Jan. 15, 1900.
To the President and Members of Scranton Board of Trade.
Gentlemen: At our September meeting I submitted a brief resume of the industrial growth of the city from Jan. 1 to that date. Upon motion made by Mr. Lansing this report was referred to the publication committee, with instructions to have it published and distributed among the members. From the fact that the annual report of the secretary would be published within a few months, it was deemed wise to withhold this publication and make it a part of the secretary's report for the year 1899.

The following is a copy of the report above referred to, with your permission, I will read:

As much as our industrial growth of our city during the present year has been so marked, it was thought that a brief resume of what has been accomplished during that time would not be amiss at this time.

PIANO FACTORY.
The Keller Piano factory, which, through our efforts, was induced to move from Bridgeport, Conn., to Scranton, is working at its full capacity, employing fifty-two skilled mechanics, and turning out twenty complete pianos per week. They manufacture their own cases, from the lumber in the rough to the finished mahogany, walnut or oak finish. An enlargement of the plant is one of the probabilities in the near future, necessitated by the steadily increasing demand for their products.

TIN PLATE PLANT.
The project to establish a Tin Plate plant in this city, which was taken up by the manufacturers' committee early in the fall, has reached that stage where it is practically assured. Mr. Torbet, who has been here for the past two months, has been successful in winning the confidence of the city, and the erection of this plant, it will give Scranton the distinction of being not only the tin plate city of the Alleghenies, but also the first to manufacture commercial tin plate. As you are all aware, tin plate is a new industry in this country, but has so far advanced that the markets of the world will eventually be supplied by the American product. Our inventors and engineers have been so evident in this particular line of manufacture in this country that our process and quality of product far exceeds that of foreign countries.

MINING PUMPS.
Since my report of Sept. 18, a company has been organized and incorporated for the manufacture of mining pumps. They are about to erect a large plant in the Green Ridge section of the city, near the Lake works.

SHIRTS AND OVERALLS.
Another new industry, the Theodore A. White Manufacturing company, which came to us from the city of Birmingham, Ala., is now in full operation, employing nearly 100 hands. While the board of trade does not claim any direct credit for the success of this industry, yet we are pleased to make note of them, as it matters little through whose influence industries are introduced, as long as they come and are successful. Of course indirectly, the board of trade is entitled to credit from the fact that during the past thirty years it has been uniting in its efforts to place before the country the successful advantages of Scranton as a manufacturing city.

This has certainly been the banner year in the industrial growth of the city of Scranton, and I take pride and pleasure in adding that it is largely through the efforts of the board of trade and its excellent and ever alert manufacturers' committee, who have given much of their time, and in some cases largely of their means, to that end. And to our very worthy retiring president is due the thanks of the city for the high regard and sense of responsibility he has felt toward the press of the city for the assistance it has rendered us, and the ever courteous treatment experienced at his hands.

WATER RATES.
During the year the board held ten regular meetings. As usual, the July and August meetings were omitted. A number of important matters were discussed and acted upon; notably, the question of the excessive water rates to manufacturers. This question was ably discussed at our November and December meetings. A committee consisting of James H. Torrey, esq., Thomas H. Dale and J. A. Lansing was appointed to wait upon the president of the Scranton Gas and Water company and if possible secure an equitable adjustment of the water rates. The committee performed their duty, but accomplished little that would be of advantage to the city. The question is still before the board and it is hoped that in the near future the Scranton Gas and Water company will be co-operating with the board of trade and, so far as is practicable, assist the board in its endeavor to build up the city along industrial lines by fixing its rates on a uniform basis and not to exceed five cents per thousand gallons.

SECOND-CLASS CHARTER.
The matter of second-class charter for the city of Scranton was taken up at our May meeting and referred to the committee on legislation of taxes. The committee presented an exhaustive report at the June meeting. There seemed to be a difference of opinion as to the advisability of applying for a second-class charter, in the event of the census showing a requisite population. The matter, however, was referred back to the committee, with instructions to recommend to the board such special legislation as, in the judgment of the committee, would be to the interest of the city of Scranton by virtue of its becoming a second-class city.

Questions to be discussed at the national board of trade meeting, to be held in the city of Washington during the present month, were presented at the October meeting. These questions favored the enactment of a new currency bill and the adoption of an inter-state commerce law; the early completion of the Nicaragua canal creating a department of commerce and industry; the shipping of our ships of war with American coal, and especially recommending anthracite for its smokeless quality and absolute certainty from spontaneous combustion.

At our November meeting, the board was served to ninety of our members, which was highly enjoyed.

Following is a financial statement of the receipts and disbursements from Jan. 16, 1899, to Jan. 15, 1900:

Balance on hand, Jan. 15, 1899, \$570.00
Received from members, 4,226.00-4,796.00
Disbursements as follows:
Salary of the secretary, \$2,000.00
R. G. Dun & Co., 249.92
Postage, 37.22
Printing, 62.40
Light, 40.29
Telephone, 4.00
National board of trade dues, 30.00
Printing annual report, 75.00
Freight on stock and fixtures, 10.00
Insurance premium, 10.00
William Van Dyke, esq., 11.20
Mail carrier service, 25.00
Expense of delegate to National exposition, 20.85
Expenses of J. D. Foy, 39.00
Repairs, assembly room, 9.20
Entertaining out of town guests, 12.25
Telegrams, 2.50
Cab hire, 5.00
Annual dinner, 117.85
Music for supper, 10.00
Flowers, 27.50
Cigars, 6.00
Telephone, 52.85
Revenue stamps, 1.50
Express, 2.50
Office supplies, 7.90
Platform in assembly room, 48.75
Flour, 100.00
William Hanley, ninety supper, November meeting, 90.00
J. J. Taylor, 1899, 4.00
Use of flag, 1.00
Appropriation by manufacturers' committee, 100.00
Tin Plate plant, 5,831.45
Less paid by credit to members' account, 94.00
Total vouchers drawn, \$3,737.45
Balance on hand, \$1,058.64

MEMBERSHIP.
Number of members, Jan. 16, 1899, 190
Elected during year, 8 198
Resigned during year, 6
Died, 1
Dropped for non-payment of dues, 10 17
Present membership, 181

BANK STATEMENT.
Scranton city banks, Jan. 1, 1900.
Capital stock, \$1,480,000.00
Surplus, 2,125,000.00
Undivided profits, 518,900.00
Deposits, 4,393,021.12
Gain in surplus over corresponding time one year, 120,000.00
Undivided profits, 157,294.41
Deposits, 3,449,222.07

ANTHRACITE COAL PRODUCTION, 1899.
January, 3,761,766.01 tons
February, 2,810,450.15 tons
March, 3,416,711.18 tons
April, 3,554,922.00 tons
May, 3,257,693.11 tons
June, 4,073,364.05 tons
July, 4,189,254.18 tons
August, 4,393,021.12 tons
September, 4,385,649.00 tons
October, 4,890,395.05 tons
November, 4,688,859.01 tons
December, 4,502,232.00 tons
Total, 47,662,321.07 tons
Production of anthracite coal in the Wyoming district during the year 1899, 26,250,000 tons, being 55 per cent. of the entire anthracite production and a gain of 2,838,000 tons over 1898.

ANNUAL STATEMENT OF TAXES RECEIVED BY THE VARIOUS AUTHORITIES IN THE CITY OF SCRANTON FOR THE YEAR ENDING MAY 31, 1899.
For support of poor, \$71,322.96
Streets and bridges, 41,785.93
Schools and schools of law, 295,251.69
Taxes on personal property, 25,079.28
Taxes on occupation, 46,076.23

On license of all kinds, 117,997.00
On real estate of railroads, 44,752.90
On real estate of other occupations, 82,764.10
Total, \$725,301.04
Through the courtesy of Collector T. P. Penman, I am able to give below the collections in the Twelfth district, headquarters at Scranton, Pa., from Jan. 1, 1899, to Jan. 1, 1900. This is an interesting table, and I recommend its careful perusal.

Here Secretary Atherton gives figures, which may be found in another column, showing the record-breaking business done by the Scranton post-office during the year 1899.

Through the kindness of Mr. William H. Logan, Scranton manager for R. G. Dun & Co., I am able to present herewith a report of the failures in Scranton for the year 1899.

Number of failures, 41
Liabilities, \$382,700.00
Assets, 168,100.00
Proportion of assets to liabilities, 43.95
Collected on list, 67,383.74
Beer stamps, 1,179,552.16
Spirit stamps, 56,338.95
Sundries and cigars, 112,267.01
Documentary stamps, 194,500.10
Tobacco stamps, 102,943.91
Special tax stamps, 147,830.36
Proprietary stamps, 6,038.10
Total, \$1,563,177.33
Increase over 1898, 71,688.08

REGISTERED VOTERS IN THE CITY OF SCRANTON.
First ward, 1,606
Second ward, 1,584
Third ward, 712
Fourth ward, 1,870
Fifth ward, 1,936
Sixth ward, 1,267
Seventh ward, 78
Eighth ward, 919
Ninth ward, 1,334
Tenth ward, 679
Eleventh ward, 1,297
Twelfth ward, 629
Thirteenth ward, 1,352
Fourteenth ward, 949
Fifteenth ward, 1,000
Sixteenth ward, 982
Seventeenth ward, 1,112
Eighteenth ward, 659
Nineteenth ward, 1,792
Twentieth ward, 1,628
Twenty-first ward, 634
Total, 24,743
Figuring at 44 per voter, gives Scranton a population of over 1,000,000. This shows an increase of ten full years, liabilities \$260,000, assets \$106,000, over the year 1898. This is something to be proud of, and is not alone because of improved business conditions and the promise of a largely enhanced volume of trade.

The city failures include various classes of trade, but the saloon and hotel element furnish about 25 per cent. of the whole. A very satisfactory feature is the fact that the increased volume of trade is reflected in the failure list for 1899.

The most conservative methods mark the failure list of the year just concluded by many business houses, and a very satisfactory volume of trade does find a majority in better condition than for some years past.

The August trade has largely gained over the past year, and while there is always more or less complaint of slow sales in collections, still, on the whole, the situation is much better than one year ago.

With the assured operation of the steel works, the starting of new manufacturing projects, the increased output of the collieries, and the general feeling of better conditions as seen in all branches of trade, the large increase of deposits and savings in local banks in the year 1900 begins with the brightest of prospects for our city.

As will be noticed, I have included in this report a line of statistics, not heretofore used, I do this because I believe they are of importance to the city and will be appreciated by the members of the board of trade. These at least show the growth of the city in the different departments from which

21c Skirt Patterns

Handsome designs, heavy quality, embroidered edge, stitched. Positively worth 30c. A solid case of them for this week.

Second Big
Week of Our

Jonas Long's Sons.

Annual Clearing Sale

Breaking All Previous Records for Crowds.

You are insured against mistakes, if what you buy doesn't suit you. Our exchange system is liberal—you are free to return unsatisfactory purchases. Little wonder, then, we are busy—we are giving to the patrons of Jonas Long's Sons just at this time, the greatest and largest number of bargains in the history of any store.

6c for 45x36 Pillow Cases

We start the ball rolling early this morning with a great offering of Full Bleached Pillow Cases, that are positively worth 10c—at only 6c.

Not More Than Six to a Customer and None to Dealers.

Bleached Pure Linen Toweling, worth 10c yard, special at..... 6c
English Flannelette in newest checks and stripes, worth 11c, at..... 7c
Calicoes in medium and dark patterns, worth 6c, to go at..... 3c
Lonsdale Cambric, always sold at 12 1/2c. Very special at..... 9c
Dress Facing, Black Canvas, always sold at 12 1/2c. Special at..... 8c
Shirting Prints, light patterns, worth 6c. Very special at..... 4c
Turkey Red Table Spreads, 10-4 size, The \$1.00 kind, at..... 79c

Outing Flannel, in medium and dark grounds, worth 6c, at..... 3c
Alabama Chevets, in checks and stripes, worth 8c yard, to go at..... 5c
Kid Cambrics, very best quality and worth 6c yard, to go at..... 3c
Yard Wide Percales, always sells at 10c. Very special at..... 6c
Fleece Flannelette, always sold at 10c. Very special at..... 6c
Bed Spreads, large size, Marseilles pattern, \$1.00 quality, at..... 1.25
Table Linen, 50 inch, new bleached, the 39c kind at..... 24c

39c Yd for 60c plaids

A really good offering in very handsome dress plaids, new 1900 styles, some in quite short lengths. Great choosing while they last—beginning today.

15c yard for new colored effects in silk and wool, 24 inch wide and fully worth 25c.
25c yard for suitings and stripes, checks and mixtures, 36 inch wide and worth 30c.
29c yard for a fine lot of all-wool black serge, 36 inches wide and worth 40c.
35c yard for black fancy Jacquards, in 36 inch and small figures; 38 inch wide and worth 50c.
50c yard for 50-inch all-wool serge in colors of navy blue and black. Regularly 75c.
75c yard for 1900 black crepons in charming blazer effect, full value for \$1.25.

\$4.98 for all the \$10.00 Jackets

In all the popular colors, elegantly lined throughout and magnificently tailored. They have been considered good value at \$10.00—watch them hurry out today at \$4.98.

\$4.50 Electric Seal Collarettes, \$2.98

Only fifteen of them, of finest quality seal, made with large rolling collars and full satin lined. \$2.98 instead of \$4.50.

3.50 for \$5.00 Cluster Scarfs

Made up from marten electric seal and nutrid, full width and large cluster tails. Would be cheap at \$5.00. This week \$3.50.

13.98 for \$22.00 Tailored Suits

Strictly man-tailored, of fine Venetian cloths, box or tight fitting, new skirt effect. Always sold at \$22.00. This week \$13.98.

Towel Bargain 5c

Plain white cotton fringed towels, size 18-36 inch—nice quality and a bargain at the price. Only 2,000 of them in the lot.

Big Sale of

Corsets.

39c Instead of 50 Cents.

Without doubt one of the finest offers ever made by any house. Exceptionally well made and finished in pretty tints of blue, pink and drab—also in white, with pretty lace at top, and brown, also.

At 50 Cents—

Very stylish corsets, covered in black figured sateen, newest shapes, and sold universally at the world over at 75 cents.

One Idea

Governs us in the manufacture of flour and that is THORNTON'S. There is not the slightest neglect of any detail allowed in the manufacture of

Snow White

Flour. The wheat must be of the best. It must be cleaned thoroughly. It must be ground properly. The sacks must be packed full weight. Everything is done thoroughly, and right. We believe the public who eat our flour, know they like "SNOW WHITE." All grocers sell it.

"We only wholesale it."

THE WESTON MILL CO.

Scranton, Carbondale, Olyphant.

NEW YORK HOTELS.

The St. Denis

Broadway and Eleventh St., New York. Opp. Grace Church—European Plan. Rooms \$1.00 a Day and Upwards.

In a modest and unobtrusive way there are few better conducted hotels in the metropolis than the St. Denis. The great popularity it has acquired can readily be traced to its unique location, its home-like atmosphere, the peculiar excellence of its cuisine and service, and its very moderate prices.

WILLIAM TAYLOR & SON.

WESTMINSTER HOTEL,

Cor. Sixteenth St. and Irving Pl., NEW YORK.

AMERICAN PLAN, \$3.50 Per Day and Upwards. EUROPEAN PLAN, \$1.50 Per Day and Upwards.

I. D. CRAWFORD,

Proprietor.

For Business Men

In the heart of the wholesale district.

For shoppers

3 minutes' walk to Wanamakers; 5 minutes' to Bregel's; 10 minutes' to the great Dry Goods Stores.

For sightseers

One block from B'way Cars, giving easy transportation to all points of interest.

HOTEL ALBERT

NEW YORK.

Cor. 11th St. & UNIVERSITY PL. One block from Broadway.

Rooms, \$1 Up. Price reasonable.

"I'm Ashamed"

To go anywhere with my face in this condition, is the expression of a very natural feeling. To a beautiful woman an eruption on the face is the greatest calamity, but very beauty seems to increase the discomfiture. In eight times in every hundred, eruptions are cured by Dr. Pierce's Golden Medical Discovery, and the skin recovers its maiden bloom and softness. Golden Medical Discovery is a medicine which acts directly on the blood, purifying it, increasing its quantity and its richness. Eruptions, blotches, pimples, etc., are but surface signs of the corrupt blood current underneath. "Discovery" cleanses the blood, and so cleanses the skin.

"For about one year and a half my face was very badly broken out," writes Miss Carrie Adams, of 10 West Main St., Baltimore, Md. "I spent a great deal of money with doctors and for different kinds of medicine, but received no benefit. At last I had one of your advertisements, and obtained a bottle of Dr. Pierce's Golden Medical Discovery. Before I had taken one bottle of this medicine, my face had changed and after taking three bottles I was entirely cured."

Dr. Pierce's Pleasant Pellets keep the bowels in healthy condition.